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SCHEDULE 10

SECOND FRANCHISE AREA: CHARACTERISTICS

The second franchise area is the one identified on line 6, 7, 11 or 12 of Schedule 9. All information provided should be as of September 30, 1992.

Line	Item:
1	Name of second franchise area
2	Community Unit ID No. of this franchise area
3	Number of households in this franchise area
4	Number of households in this franchise area which are passed by system distribution plant
5	Number of households in this franchise area which subscribe to this system
6	Number of addressable subscribers in this franchise area
7	What is the main type of addressability? (e.g., one-way, two-way, impulse)
8	Number of headends serving franchise area
9	Age of principal headend
10	Line miles of distribution plant in this franchise area
11	Percentage of line miles of distribution plant in line 10 which is:
12	- above ground:
13	- below ground:
14	- fiber:
14	Is the franchise required to bury all cable drops? (Circle one.)

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Identifier: M M B | | | | | 1 1 1

SCHEDULE 11

SECOND FRANCHISE AREA:
FRANCHISE AUTHORITY FEES AND CHARGES

All information provided should be for the latest fiscal year.

Line	Item:
1	What is the total of franchise fees paid in the last completed fiscal year for this franchise area? \$
2	Show how this payment is calculated and incurred. Show either the amount per subscriber or the percentage of basic or total subscriber revenue, as appropriate: \$ per subscriber per year
3	or % of basic subscriber revenue
4	or % of total subscriber revenue
5	Does the franchise fee appear as a separate line item on the subscriber's monthly bill? (Circle one.) Yes No
6	Apart from those in lines 2, 3 or 4, specify any other fees, taxes or charges by the franchise authority paid for this franchise (e.g., fixed amounts, equipment-related charges). Specify the amount, how the total payment is calculated and the frequency of payment. Include only fees, taxes and charges specific to the cable industry. Do not include general fees, taxes or charges such as sales tax or corporate income tax.
7	Which, if any, of the fees, taxes or charges shown on line 6 appear as separate line items on the subscriber's monthly bill?

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SCHEDULE 12

SECOND FRANCHISE AREA:
1992 TIERS, CHANNELS AND CHARGES

Provide the information required for each of:

- o equipment and supplementary charges;
- o the basic tier as provided in the franchise area;
- o each of the two other tiers which have the most subscribers;
and
- o all channels in the franchise.

All charges and subscriber information provided should be as of
September 30, 1992.

Line	Item:
	EQUIPMENT AND SUPPLEMENTARY CHARGES
	Average charges:
1	- installation fee \$.
2	- disconnect fee \$.
3	- reconnect fee \$.
4	- monthly converter box rental \$.
5	- monthly remote control rental \$.
6	- monthly additional outlet fee \$.
7	- tier changing fee \$.
	List any other equipment and supplementary charges which are not included in lines 1 through 7. (Show amount and type of charge.)
8	
	For the last completed fiscal year give the number of:
9	- installations provided
10	- disconnections
11	- reconNECTIONS
	For the last fiscal year, give the average number of:
12	- converter boxes rented
13	- remote control units rented
14	- additional outlets charged for
15	- tier changes charged for
	If you listed any additional charges on line 8, list the average volumes for each item in the last fiscal year:
16	

FCC USE	Identifier: M M B	1 2 B
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SCHEDULE 12 CONTINUED

FIRST FRANCHISE AREA:
1992 TIERS, CHANNELS AND CHARGES

Line	Item:
	BASIC TIER
17	Subscribers to the basic tier
	Number of:
18	- local TV broadcast stations
19	- distant TV broadcast stations
20	- satellite-delivered cable network channels
21	- public educational government access channels
22	- other channels in the basic tier
23	Total number of channels in the basic tier
24	Monthly subscription charge \$
	What other charges are incurred for the basic service tier? (Show amount and type of charge.)
25	
	SECOND TIER
26	Subscribers to this tier
	Number of:
27	- local TV broadcast stations
28	- distant TV broadcast stations
29	- satellite-delivered cable network channels
30	- public educational government access channels
31	- other channels in this tier
32	Total number of channels in this tier
33	Monthly subscription charge for this tier only \$
	What other charges are incurred for the second tier? (Show amount and type of charge.)
34	

FCC USE	Identifier: M M B 1 2 C
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SCHEDULE 12 CONTINUED FIRST FRANCHISE AREA:
1992 TIERS, CHANNELS AND CHARGES

	THIRD TIER	
35	Subscribers to this tier	
	Number of:	
36	- local TV broadcast stations	
37	- distant TV broadcast stations	
38	- satellite-delivered cable network channels	
39	- public educational government access channels	
40	- other channels in this tier	
41	Total number of channels in this tier	
42	Monthly subscription charge for this tier only \$.	
	What other charges are incurred for the third tier? (Show amount and type of charge.)	
43		

	ALL CHANNELS IN THIS FRANCHISE AREA	
44	Total channels in basic tier (as in line 23)	
45	Total channels in second tier (as in line 32)	
46	Total channels in third tier (as in line 41)	
47	Total channels in any other tiers	
48	Total pay channels	
49	Total pay-per-view channels	
50	Any other channels in this franchise area	
51	Total of all channels in this franchise area	

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Identifier: M M B | | | | | 1 3 B |

SCHEDULE 13 CONTINUED

FIRST FRANCHISE AREA:

1986 TIERS, CHANNELS AND CHARGES

Line	Item:
	EQUIPMENT AND SUPPLEMENTARY CHARGES
	Average charges as of November 30, 1986:
1	- installation fee \$.
2	- disconnect fee \$.
3	- reconnect fee \$.
4	- monthly converter box rental \$.
5	- monthly remote control rental \$.
6	- monthly additional outlet fee \$.
7	- tier changing fee \$.
	List any other equipment and supplementary charges which are not included in lines 1 through 7? (Show amount and type of charge.)
8	
	For the fiscal year which included November 30, 1986, give the number of:
9	- installations provided
10	- disconnections
11	- reconnections
	For the same fiscal year, give the average number of:
12	- converter boxes rented
13	- remote control units rented
14	- additional outlets charged for
15	- tier changes charged for
	If you listed any additional charges on line 8, list the average volumes for each item in the same fiscal year:
16	

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SCHEDULE 13 CONTINUED

FIRST FRANCHISE AREA:
1986 TIERS, CHANNELS AND CHARGES

Line	Item:
	BASIC TIER
	As of November 30, 1986, give the number of:
17	Subscribers to the basic tier
18	- local TV broadcast stations
19	- distant TV broadcast stations
20	- satellite-delivered cable network channels
21	- public educational government access channels
22	- other channels in the basic tier
23	Total number of channels in the basic tier
24	Monthly subscription charge \$.
	What other charges were incurred for the basic service tier? (Show amount and type of charge.)
25	
	SECOND TIER
	As of November 30, 1986, give the number of:
26	Subscribers to the second tier
27	- local TV broadcast stations
28	- distant TV broadcast stations
29	- satellite-delivered cable network channels
30	- public educational government access channels
31	- other channels in this tier
32	Total number of channels in this tier
33	Monthly subscription charge for this tier only \$.
	What other charges were incurred for the second tier? (Show amount and type of charge.)
34	

SCHEDULE 13 CONTINUED FIRST FRANCHISE AREA:
1986 TIERS, CHANNELS AND CHARGES

	THIRD TIER	
	As of November 30, 1986, give the number of:	
35	Subscribers to the third tier	
	Number of:	
36	- local TV broadcast stations	
37	- distant TV broadcast stations	
38	- satellite-delivered cable network channels	
39	- public educational government access channels	
40	- other channels in this tier	
41	Total number of channels in this tier	
42	Monthly subscription charge for this tier only \$.
	What other charges are incurred for the third tier? (Show amount and type of charge.)	
43		

	ALL CHANNELS IN THIS FRANCHISE AREA	
	As of November 30, 1986, give the number of:	
44	Total channels in basic tier (as in line 23)	
45	Total channels in second tier (as in line 32)	
46	Total channels in third tier (as in line 41)	
47	Total channels in any other tiers	
48	Total pay channels	
49	Total pay-per-view channels	
50	Any other channels in this franchise area	
51	Total of all channels in this franchise area	

Respondents Guide to
Cable TV System Operators Rate Structure Questionnaire

GENERAL INFORMATION

The purpose of this questionnaire is to provide information to aid the Federal Communications Commission's implementation of rate regulation required as part of the **Cable Television Consumer Protection and Competition Act of 1992** (the 1992 Cable Act). This questionnaire is issued pursuant to FCC Order 92-545.

The questionnaire has been sent to selected franchise areas or community units as recorded on current FCC and other information systems. (For the purposes of this questionnaire, the terms franchise area and community unit are synonymous.) However, the questionnaire is aimed at system information and should be completed on a system-wide basis. In many instances, systems completing this questionnaire will comprise many franchise areas.

For systems that are part of a multiple system operator (MSO), some questions may require information from regional, state or corporate center management. Use your best judgement about which officers in the MSO organization are best suited to respond to, or provide information for, particular questions.

The information required by the questionnaire is necessary to help provide an understanding of what determines charges in the cable industry. The data collected will be used in an analytical database to assess general cable industry rate relationships. This information could be used to establish rate regulations of general applicability to the cable industry. The information will not be used for separate regulation of individual systems required to respond to this questionnaire.

Some of the questions require information which you may not know precisely. The Commission does not expect you to undertake significant additional analysis in order to respond to the questionnaire, but all questions should be answered to the best of your ability with the best information readily available.

If, after you have read each question and the related part of the guidelines, the information required by the Commission is not clear, you should discuss the question with the appropriate officers of the Federal Communications Commission. If you have any questions contact:

- o Ms. Florence Setzer (202) 653-5940 or
- o Ms. Jane Frenette (202) 634-1861.

Unless otherwise stated, all information should be provided as of September 30, 1992.

COVER PAGE

You should give both the legal name of the system and the name under which it does business on the spaces provided on the cover page.

A responsible officer of the organization is required to sign at the bottom of the cover page that the questionnaire has been examined by the officer, that the reported facts are true and that the data reported in the questionnaire provide an accurate statement of the affairs of the respondent in respect to the data set forth.

The signed cover page, including the label, must be returned with the original and three copies of the full questionnaire by Friday, January 22, 1993 to:

Cable Television Branch
Room 244
Federal Communications Commission
Washington DC, 20554
Attn: Rate Questionnaire

SCHEDULE 1

On lines 1 and 2 of Schedule 1, identify the cable system responding to the questionnaire by both its legal name and the name under which it does business. On line 3 give the city (or town), county and state in which the system is located.

On lines 4 through 12 list all community units in the cable system, the zip code of the community unit, the six digit FCC community unit ID number and the name of the franchise authority responsible for each community unit's cable service. If there are not enough lines available you should copy Schedule 1, complete one line for each community served by the cable system, and attach the copy to the original Schedule 1.

On lines 13 and 14 give the name and city (or town) and state location of the individual(s) or organization with controlling ownership interest in the cable system.

On lines 15 and 16 give the name and telephone number of the contact officer responsible for ensuring the questionnaire is accurately completed. The Commission may address follow up questions for clarification to this contact officer. The contact officer should keep a copy of the completed questionnaire in a convenient location.

On lines 17 and 18 give the name and phone number of a contact officer at the franchise authority for the franchise area to

which this questionnaire is addressed. The Commission may also address follow up questions for clarification to this officer.

SCHEDULE 2

The second Schedule requires information about characteristics of the cable system. This information will be used to generalize rate and other data provided in response to this questionnaire.

On lines 1 through 4 give the best readily available estimates of the number of households in the area served by the system, households passed by system distribution plant, the number of subscribing households and the number of addressable subscribers. These are general terms frequently used in the cable industry.

On line 5 describe the type of addressability in general terms. If there is more than one type of addressability used describe the main type in use as of September 30, 1992.

On lines 6 through 11 provide the best readily available information about the physical structure of the system. "Headend" is the generally understood term for a reception center from which trunk and distribution cable carry cable programs. The age of the headend is the number of years since the main reception equipment was put in place at the principal headend. The line miles of distribution plant includes trunk lines and feeder lines. Lines 9 and 10 should add to 100%. Line 11 should usually be less than 100%.

Indicate your answer to the questions on lines 12 and 13 by circling the appropriate response. If your answer on line 13 is "Yes", give the total number of systems operated by the MSO on line 14.

SCHEDULE 3

Schedule 3 requires information on system revenues for the latest completed fiscal year. In some systems the revenue information may not be kept with local system management. In this case, Schedule 3 should be completed by the part of the organization responsible for recording revenue and maintaining revenue records.

All revenue figures should be provided in dollars; cents should be omitted. You may round the revenue figure to the nearest thousand dollars.

The ending date of the latest completed fiscal year should be shown on line 1.

On lines 2 through 12 provide the best available estimate of annual system revenue for each of the items listed.

On line 13 give the total of all annual system revenue. This should be the sum of amounts on lines 2 through 12.

On line 14 list all of the significant items of "other revenue" included in the figure on line 12.

On line 15 you should provide an objective judgement about the value of any non-revenue benefits derived from owning or operating the cable system. These would include all taxable benefits and the value of any unpaid promotional advertising or other benefits received by the system.

On line 16 list all of the significant items of "non-revenue benefits" included in the figure on line 15.

SCHEDULE 4

Schedule 4 requires information about forms of possible competition in any franchise areas in the system. You are required to indicate if any franchise areas in the system meet the three definitions outlined on lines 1, 3 and 5 by circling "Yes" or "No".

If the answer to any of these questions is "Yes", on the following lines you must list the franchise areas which meet each definition and provide your best estimate of the other information required.

SCHEDULE 5

Schedule 5 requires information on the characteristics of the franchise area to which this questionnaire is addressed. This is the "first franchise area".

On lines 1 and 2 give the name of the franchise area to which this questionnaire is addressed and its six digit FCC Community Unit ID number.

The remaining information required in Schedule 5 for the first franchise area is of the same type as required on Schedule 2 for the whole system. Schedule 5 should therefore be completed in a similar way as Schedule 2. Responses in Schedule 5 should be consistent with those in Schedule 2.

SCHEDULE 6

Schedule 6 requires information on franchise authority fees and charges for the latest completed fiscal year (the same year as in line 1 of Schedule 3) for the franchise area to which the questionnaire was addressed. The schedule requires both the total paid and how it is calculated.

You should include only fees, taxes and charges which are specific to the cable industry. Do not include general taxes such as sales tax or company tax.

You should give the total franchise fees paid for this franchise area on line 1. On lines 2, 3 and 4 you should show how this amount is calculated or charged by the franchise authority. You should provide either the amount per subscriber, the percentage of basic subscriber revenue or the percentage of total subscriber revenue, whichever best reflects the way the fee is incurred.

If the fee is incurred in some other way, or if there are any other fees, taxes or charges by the franchise authority, you should show these on line 6.

If there are any other fees, taxes or charges included on line 6, you should show the charge, the frequency of payment and how the total amount is calculated for each type of franchise fee, tax or charge. For example, the charge multiplied by the number of subscribers multiplied by the frequency of payment equals the total amount paid in the latest fiscal year.

You should indicate on lines 5 and 7, as appropriate, if any of these fees, taxes or charges appear on subscriber's monthly bills as separate line items.

SCHEDULE 7

Schedule 7 requires charges and volume information for the first franchise area including equipment and supplementary charges and total channels and, for each of three tiers, information on subscribers, channels and charges.

All charges, channels and subscriber information should be as of September 30, 1992.

On lines 1 through 8 you should provide all equipment and supplementary charges. Supplementary charges include charges for any service other than programming related to providing cable TV services. Where any charge varies within a category (for instance if advertised or listed charges are not always charged) you should show the amount charged on average.

All equipment and supplementary charges not provided in lines 1 through 7 should be shown on line 8. You should show both the type of charge and the average amount charged.

On lines 9 through 16 you should provide the volumes of all equipment and supplementary items. On lines 9, 10 and 11 give the total number of installations, disconnections and reconnections charged for in the last completed fiscal year.

On lines 12, 13 and 14 you should provide either the number of converter boxes, remote control units and additional outlets rented on September 30, 1992 or the average number rented over the last completed fiscal year, whichever best represents the average volume. On line 15 you should provide the total number of tier changes which were charged for in the last completed fiscal year.

On line 16 you should provide the volumes in the last completed fiscal year of any other equipment and supplementary items listed on line 7.

On lines 17 through 43, charges and other information are required for each of three different tiers of service. The three tiers are:

- (i) the basic tier, as it was provided in the franchise area;
- (ii) after basic, the tier with the most subscribers; and
- (iii) after basic, the tier with the second most subscribers.

The basic tier is the lowest tier provided by the system and generally includes retransmitted over-the-air signals. Tiers do not include single pay channels (such as separately charged premium channels), groups of channels offering the same pay service with different scheduling or pay-per-view channels.

Where tiers are provided on a "buy-through" basis, you should not include the price for any "buy-through" tier in your responses to the charge questions. All prices should be provided as the additional amounts charged for that tier only.

Your responses for each of the three tiers should include all prices and all channels in the relevant tiers but should not show any franchise fees, taxes or charges where these appear as separate line items on subscribers monthly bills.

On lines 44 through 47 give the total number of channels in each of the basic tier, the second tier and the third tier (which are the same amounts shown at lines 23, 32 and 41) as well as the total channels in any other tiers.

On lines 48 through 50 give the number of pay channels, pay-per-view channels and any other channels provided.

On line 51 give the total number of channels provided in the franchise. This should be the total of all the channels given in lines 44 through 50.

SCHEDULE 8

On line A.1 of Schedule 8 indicate whether the system provided program services in November, 1986 by circling the appropriate response. If the system did provide such services you must show on line A.2 whether the system was subject to rate regulation on November 30, 1986 (by circling the appropriate response) and then complete the rest of Schedule 8 to the best of your ability.

If the system did not provide programming services in this franchise area in November 1986 you may skip the rest of Schedule 8 and go to Schedule 9.

The remainder of Schedule 8 requires much the same information as Schedule 7, but for the earlier date, including all equipment and supplementary charges and volumes and all charges and channels for each of the three service tiers.

You should use whatever records are available to complete Schedule 8 to the best of your ability including any rate cards, subscriber bills, promotional material and management or company reports or records from that period.

SCHEDULE 9

Schedule 9 is intended to provide information on differences in services and charges among franchise areas served by the system. Among other things, you will use this information to determine the franchise area for which to provide information in Schedules 10 through 13 - the second franchise area.

If the system has only one franchise area (as listed on Schedule 1) you do not need to complete Schedules 9 through 13.

On lines 1 and 3 of Schedule 9 indicate whether all franchise areas served by the system have the same prices and channel lineups by circling the appropriate response.

If you answer "No" on line 1, show on line 2 how many different price schedules there are in franchise areas in the system.

If you answer "No" on line 3, show on line 4 how many different channel lineups there are in franchise areas in the system.

Different prices means either different amounts of charges or a different structure of charges (different types of charges for equipment or tiers). Different channel lineup means a different number of channels or stations or different channels or stations in any tier. (It does not refer to the channel number or the position of channels or stations on the dial of a television set!)

If all franchise areas have the same prices and channels (that is, if you have answered "Yes" on both lines 1 and 3) you should go to line 5 on page 18. Otherwise you should go to line 8 on page 19.

If all franchise areas have the same prices and channels:

- Refer to Schedule 4 and indicate by circling "Yes" or "No" on line 5 of Schedule 9 whether you listed any franchise areas on lines 2, 4 or 6 of Schedule 4 (other than the franchise area to which the questionnaire is addressed: the first franchise area).
- If you did list any franchise areas in Schedule 4, you should give the name on line 6 (of Schedule 9) of the franchise area listed in Schedule 4 which has the most subscribers (not including the first franchise area).
- If you did not list any franchise areas in Schedule 4, you should refer to Schedule 1 and give the name on line 7 (of Schedule 9) of the franchise area listed in Schedule 1 which has the most subscribers (not including the first franchise area).

If some or all franchise areas have different prices and channels:

- Refer to Schedule 4 and indicate by circling "Yes" or "No" on line 8 of Schedule 9 whether you listed any franchise areas on lines 2, 4 or 6 of Schedule 4 (other than the franchise area to which the questionnaire is addressed: the first franchise area).
- If you did list any franchise areas in Schedule 4, you should:
 - (i) on line 9 give the number of different price structures which apply in the franchise areas listed in Schedule 4;
 - (ii) on line 10 give the number of different channel lineups which apply in the franchise areas listed in Schedule 4; and
 - (iii) on line 11 give the name of the franchise area listed in Schedule 4 which has the most subscribers (not including the first franchise area) and different prices or channel lineup to the first franchise area.
- If you did not list any franchise areas in Schedule 4, you should refer to Schedule 1 and give the name on line 12 (of Schedule 9) of the franchise area listed in Schedule 1 which has the most subscribers (not including the first franchise area) and different prices or channel lineup from the first

franchise area.

Once you have completed Schedule 9 you should have provided the name of a second franchise area (other than the franchise area to which the questionnaire is addressed) on either of lines 6, 7, 11 or 12.

If all franchise areas have the same prices and channels you should now complete Schedules 10 and 11 for the second franchise area identified on line 6 or 7. You do not need to complete Schedules 12 and 13 if all franchise areas in the system have the same prices and channels.

If some or all franchise areas have different prices and channels you should now complete Schedules 10 through 13 for the second franchise area identified on line 11 or 12.

SCHEDULES 10 THROUGH 13

Schedules 10 through 13 require the same information for the second franchise area as Schedules 5 through 8 required for the first franchise area. You should follow the same instructions as for Schedules 5 through 8.